

Peter Walz becomes Chief Sales Officer of Concardis Payment Group

- Dr Peter Walz most recently worked on the management board of Vodafone Germany
- Accelerated growth through increased focus on small and medium-sized enterprises

Eschborn, 2 July 2018. The former Managing Director of Retail Sales of Vodafone Germany, Dr Peter Walz, will assume the role of Chief Sales Officer (CSO) of Concardis Payment Group from 15 July 2018. With Walz, Group CEO Robert Hoffmann further extends the managerial team.

Walz has held senior positions in the telecommunications industry for 18 years, 13 of which in sales. From 2013 to March 2018, as Sales Director at Vodafone Germany, his responsibilities included merging the sales divisions of Vodafone and Kabel Deutschland as well as consistently driving forward the digitisation of customer processes. Most recently, the 52-year-old was responsible for around 2,000 employees and more than 5,000 multi-brand stores. Walz began his career in 1995 at Mannesmann AG.

‘The Concardis Payment Group has an excellent market position and ambitious growth plans. For the success of the group, it is essential that we digitise the sales division and expand our range particularly for small and medium-sized companies. It’s a job that I’m really looking forward to’, says Walz.

‘With his extensive experience regarding the sale of technology products to private and business customers as well as the development and management of successful sales organisations, Peter Walz is a great asset for us. I am convinced that under his leadership, we will now be able to even better advise and support our customers with regard to the digitisation and optimisation of their payment processes at the stationary point of sale. Thus, he will make a big contribution to the growth of our Group’, says Robert Hoffmann, CEO of the Concardis Payment Group.

The Group comprises portfolio companies Concardis GmbH, Cardtech GmbH, PCS GmbH, Simplepay GmbH, Mercury Processing Services International Ltd. and Ratepay GmbH. The merger with Nets A/S, the market leader in digital payment services in Northern Europe, was announced in June 2018. The merger is subject to the approval of the relevant antitrust authorities. Completion of the merger is expected in the fourth quarter of 2018.

Concardis press contact:

Christian Drixler
Head of Corporate Communications/
Press Officer
Tel.: +49 69 7922-4681
Email: christian.drixler@concardis.com
Web: www.concardis.com

BCC for Concardis

Regina Brusckke
Tel.: +49 69 900 2 888-13
Email: concardis@bcc-ffm.de

About Concardis Payment Group

Concardis Payment Group is a leading provider of digital payment solutions with 1,000 staff members and customers in Germany, Austria, Switzerland and South-East Europe. We empower merchants and service providers to benefit from payment's and business digitization. Whether it is seamless payments at stationary points of sale, customisable solutions for mobile and e-commerce or value-adding services: Our innovative products and services minimize complexity and make payments easy to improve customer experience.